

How did you learn of the Small Business Development Center?

Describe your business:

What is the legal structure of the business?

Sole Prop      LLC      Sub S Corp      C Corp      Partnership      Other

When was this business started: MM/DD/YY

Have you operated this business from the date of inception?    Yes      No

If not, when did you start to operate this business? MM/DD/YY

Do you have a current business plan and/or written goals?    Yes      No

What do you want to accomplish in your business in the next 1-3 years?

How may the SBDC help you?

How many employees, including yourself, do you have in this business?

What is your annual revenue (gross sales) for:

Current Year (12 Months Projected)      Last Year      Prior year

If you need assistance in accessing money for your business:

What is your credit score (FICO)?

Have you ever filed bankruptcy?    Yes      No

Do you have capital to collateralize a loan?    Yes      No

**Bring the following to the initial consultation meeting:**

**a) 3 years of financial statements (balance sheet, P&L statement and cash flow)**

**b) Your business plan/goals**

**c) If seeking assistance in obtaining a loan, bring your 3 in 1 credit report plus FICO score.**